Real Estate Transaction Process

1 Week	Appointment of Commercial Real Estate Broker •Exclusive Buyer Broker Agreement Define general parameters
2 Weeks	Identify and Present Alternatives
3 Weeks	Tour Space and Select Top 3
2 Weeks	Develop Tenant Improvement Specifications with all Physical Requirements
2 Weeks	Present Bid and Request Proposals from each building
2 Weeks	**Comparative Analysis**
4 Weeks	Letter of Intent/Lease Negotiations
2 Weeks	Lease Signing
8 Weeks	Construction
	Move In